



### Driving Cost Efficiency and Profit Growth in Manufacturing with FP&A Systems

**Our Speaker:** 



Oryza Sativa
Functional Consultant



Key Challenges in Cost & Profit Management for Manufacturers

(02) Workday Adaptive Planning: Your enterprise solution

(03) Live Demo: Workday Adaptive Planning in Action!

**04**) QnA Session

**05**) Quiz Time!

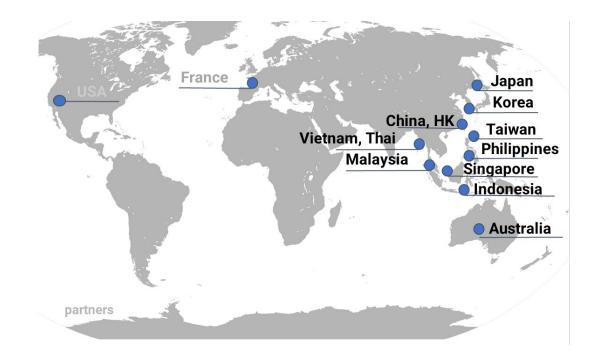


#### **About Shearwater**



**Shearwater Asia Group** is a leading technology consulting firm and provider of cloud-based services and software solutions to businesses across APJ, with a local office presence in Indonesia, with over 300 employees across all Business Units.

We are the **leading and highest tier partner** for **Workday Adaptive Planning (Platinum)** in the APAC and Greater China region with extensive implementation experience.



#### Navigating Manufacturing Challenges



Fluctuations in raw material prices

in supply chain & inventory management

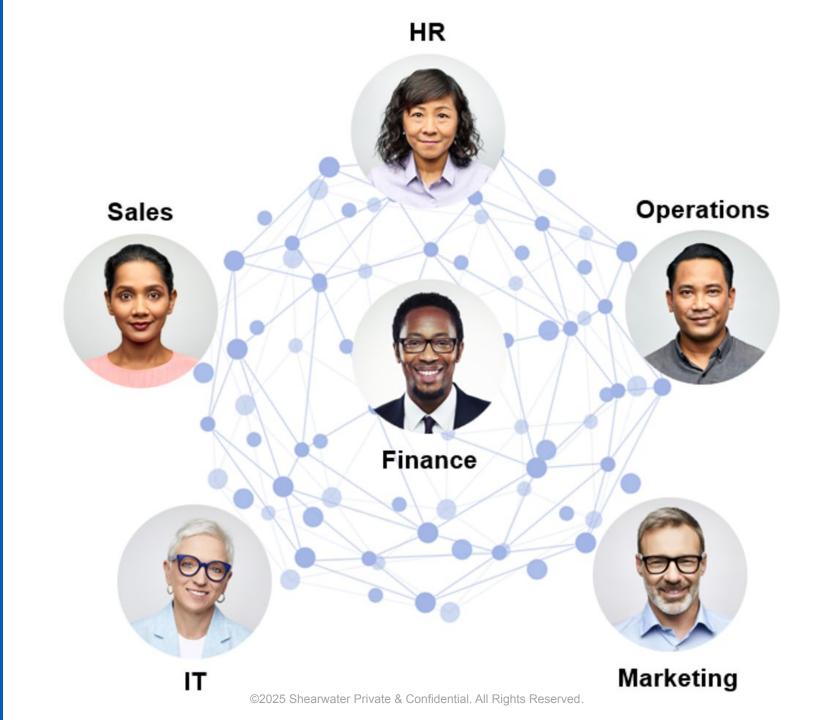
Lack of visibility into product & customer profitability

High operational costs

Inefficiencies in financial planning

### Workday Adaptive Planning

- Real Time Data Integration
- Automated & Collaboration Planning
- More Accurate Production Cost Planning
- Demand Planning & Inventory Optimizing
- Scenario Modelling for Risk Mitigation
- Smarter Financial Reporting & Analytics



# How Workday Adaptive Planning Works?

- Company Wide Integration
- Automated Planning & Forecasting
- Real-time Data Driven Analysis
- Profitability Visibility
- Efficient Supply Chain Management
- Real time Variance Analysis

#### **Benefits For Your Company?**

- Faster & Accurate Decision Making
- Better Cost Efficiency
- Improved Profitability
- Agility in Adapting to Change



#### Demo Personas



Teresa Serrano
Controller

Sets corporate targets using global drivers and Machine Learning



Angela Bianchi

Department Manager

Builds and submits bottoms-up plan to meet target



Patrick O'Brien

**FP&A Director** 

Reviews and approves consolidated plan and updates presentations

#### **Demo Flow: Agenda**



The demo will showcase the **features and benefits of Workday Adaptive planning.** The demo will focus on **the collaborative planning** and **Intelligent planning (Third Party data & Anomaly detection )** to demonstrate how Workday Adaptive can **provide value** to your organization.

| # | Scenario                                     | Description   | Who   |
|---|--|---|-------|
| 1 | Introduction to Workday Adaptive<br>Planning | Discussing how Workday Adaptive can be the cornerstone for transformation in FP&A processes or Overview of the platform's core capabilities   | Oryza |
| 2 | Dashboard Customization and Usage            | <ul> <li>Setting up and customizing dashboards tailored to different management levels</li> <li>Interactive demo of real-time reporting capabilities</li> <li>Use case scenarios demonstrating dashboard impacts on decision-making</li> </ul>  | Oryza |
| 3 | Collaborative Planning                       | <ul> <li>Processes Manager overview</li> <li>Set and track budgeting tasks for budget contributors</li> </ul>   | Oryza |
| 4 | Optimizing Opex Planning                     | <ul> <li>Tasks Processes &amp; Anomaly detection (Machine Learning)</li> <li>Conduct detailed operational expense planning, supported by efficient data entry, robust data drilling for deep insights, and a thorough audit trail for enhanced oversight</li> <li>Review workforce planning to align with financial performance.</li> </ul> | Oryza |

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| 5 | Production - Sales - Inventory Planning | <ul> <li>Optimize sales, production, and inventory planning with cost assumptions using Adaptive,<br/>ensuring data-driven decisions for efficiency and profitability.</li> </ul>   | Oryza            |
| 6 | Budget Approval                         | Workflow & Budget Submission Approval   | Oryza            |
| 7 | Reporting & Office Connect              | <ul> <li>Utilize a drag-and-drop interface for streamlined report creation, with conditional formatting and data drill-down for enhanced insight extraction</li> <li>Generate Board Packs efficiently, with seamless integration for live data reporting within Microsoft Office Suite</li> </ul> | Oryza            |
| 8 | Round-Off / Q&A                         | <ul><li>Open discussion for additional queries</li><li>Closing remarks</li></ul>  | General Audience |

#### Plan Efficiently with Workday Adaptive



#### **Ease of Use**

- · Configure costing model easily
- User-friendly analytics feature
- More insights for profit maximization



#### **Flexibility**

- Strategic decision making with realtime & accurate data
- Scenario Planning: Assess the impact of business strategies
- Real-time team collaboration



#### **Scalability**

- Unlimited data storage, dimensionality, versions
- Workarounds on excel are the past



## Managed by Finance & Operation Users

- Maintain and build your own model
- Finance lead approach
- Less reliance on IT and external consultants



# QnA Session

#### Questions



- 1. apakah sistem ini bisa diintegrasikan dengan software lain yang sudah dipakai di pabrik?
- 2. Tantangan apa yang biasanya dihadapi waktu implementasi FP&A system, dan bagaimana cara mengatasinya?
- 3. apakah FP&A system bisa disesuaikan dengan kebutuhan di masing-masing pabrik?
- 4. seberapa penting data real-time dan forecasting buat meningkatkan profit di bisnis manufaktur?
- 5. Berdasarkan pengalaman anda, bila software ini connect to SAP. Fitur sharewater apa saja yang dipakai di perusahaan tersebut?



# Quiz Time

#### Please scan the feedback form

